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Supporting Businesses in a Time of Crisis

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Government Stimulus Package

Announced in 2 phases – 10th March 2020 and 24th March 2020

Financial Relief	Tax Relief
Availability of soft loans worth 150 billion, with interest rate at 2%	Withholding Tax reduction to allow for increased liquidity
Flexibility on loan from government banks	Extension of filings for Corporate Tax, VAT and SBT
Ease of debt classification criteria, allowing for more flexible lending	Increase of corporate income tax deduction on employment
Social Security Office can provide 30 billion baht in soft loans starting at 3% interest for SSO-registered entrepreneurs	1.5x deduction of interest expense for SMEs that take part in debt restructuring programmes

Key Points for All Businesses

- 1
- **Cash management**
- Prepare cash flow and "what if scenarios"
- Review debtors, collect cash
- 2 Cost Optimisation
 - Only spend what is needed
 - Develop and monitor cost reduction initiatives
- (3) Contingency Planning
 - Consider worst case scenarios
 - Review and test business continuity plan



Stakeholder Management

- Proactive communication to stakeholders
- Business plans, contingency plans, realistic forecasts supported by accurate assumptions / numbers

(5)

People

- Consider the health and wellbeing of all staff
- Consider Thai labour laws and restructure according to needs

Thank You



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