# **Covid-19 Marketing**

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Presented by

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### **Working From Home?**

A large percentage of the working population have been asked/forced to work from home – businesses have closed – companies have hit the pause button.

How do YOU react to this?

What approach do YOU take with your business / job?

There are three types of reactions in this crisis:

#### PANIC MODE

- Shut up shop
- Lock yourself away
- Wait it out
- DO NOTHING

#### SIT ON THE FENCE

- Pause activity
- Go through the motions of working
- Wait to see what happens
- INDECISIVE

#### RAMP IT UP

- Support customer base
- Increase marketing
- Talk to everyone
- Find solutions
- BE PROACTIVE

**BE PROACTIVE - MAKE DECISIONS - TAKE ACTION** 

#### **Internet Marketing**





















If you EVER doubted the impact of digital marketing THINK AGAIN. Now it is EVERYTHING.

### **Website Housekeeping**





#### TOOLS THAT HAVE FREE TRIALS

- Screaming Frog crawl your site and identify errors
- SEM Rush compare your site to competitors' sites
- Rank Tracker see where you are in Google Search

OR

**GET FREE REPORTS FROM:** 





#### **GOOGLE KNOWLEDGE TREE:**

- Identify questions you can answer
- Write & Publish blogs that address the question
- Share the blogs on your Social Media

#### **Free Audits**



#### SEO VIDEO AUDIT

- A video that looks at the key SEO fundamentals of your website
- Recommendations that you can implement immediately
- Option for a discussion with one of our SEO Experts

#### ADWORDS AUDIT

Google Premier Partner offering

- Insights to missed opportunities
- Detailed analysis of current results
- Recommendations on how to improve ROI

#### **UX/UI AUDIT**

Using Google's mobile UX/UI template we:

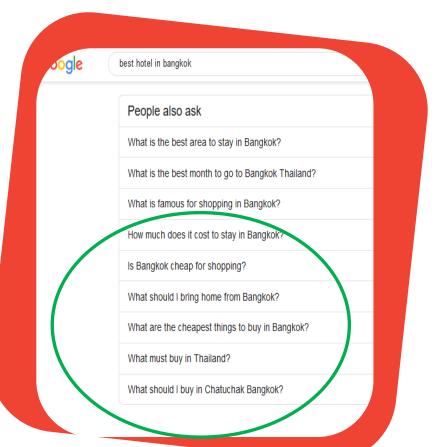
- Identify the factors that affect your mobile site performance
- Recommendations to improve how your site looks and interacts on mobile
- Give mobile users the best experience when visiting your site

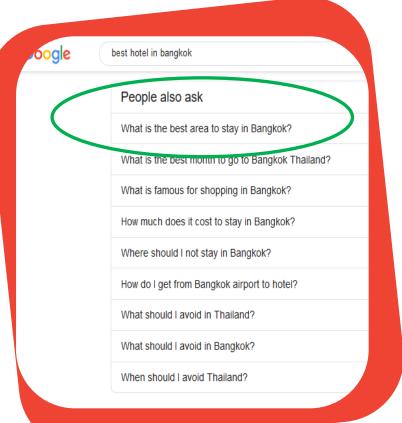
#### **WEBSITE AUDIT**

- Identify site elements that are affecting your digital marketing
- Identify maintenance elements that need implementing
- Identify security elements that are causing risk

### **Knowledge Tree**



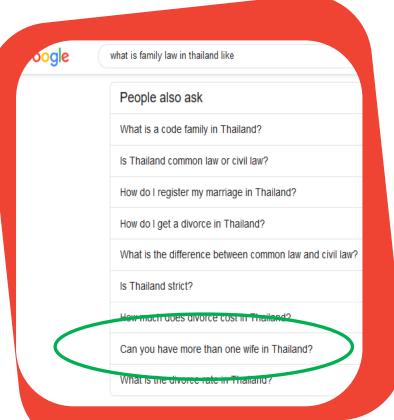




### **Knowledge Tree**



oogle company formation in bangkok People also ask How much does it cost to set up a company in Thailand? How do I set up a company in Thailand? Can a foreigner own a company in Thailand? How can I start a business in Bangkok? What business is good in Thailand? Is Thailand a good place to start a business? Carriive in Thailand if I marry a Thai? What jobs can foreigners get in Thailand? How do I get a Thai business visa?



### **Knowledge Tree**



ogle	Ci	international schools in bangkok
		People also ask
		How many international schools are there in Thailand?
		How much does international school cost in Thailand?
		What is the best school in Thailand?
		How many schools are in Bangkok?
		Is English taught in Thailand?
		Is Thailand poor?
		Does Thailand have a good education system?
		Is education good in Thailand?
		How many schools are there in Thailand?
		Can international student work in Thailand?
		How much does an English teacher make in Thailand?
		Is university free in Thailand?

### **Blog Specs**



Content to get into Google Knowledge Tree needs to be:	RECOMMENDED STRUCTURE
<ul> <li>□ Do market research to identify similar search phrases.</li> <li>□ Select your query type and target accordingly: Question, Preposition or Comparison Query.</li> <li>□ Provide the best answer to user's questions.</li> <li>□ Make your content better understood with structured data markup.</li> <li>□ Incorporate your targeted query in page headings and subheadings.</li> <li>□ Format your content in a SERP Feature friendly manner.</li> </ul>	- Well Written - High Quality Content - To the point & Condensed - Clear Structure (encourage using H2,H3, - Add superlatives like "best" "strongest" - Easy to understand structure (Both google and user) - FREE from sales pitches & plagiarism

#### **Potential Winners**





Businesses That Are On The Up During Covid-19 - Do YOU Work With or Can YOU Work With Them

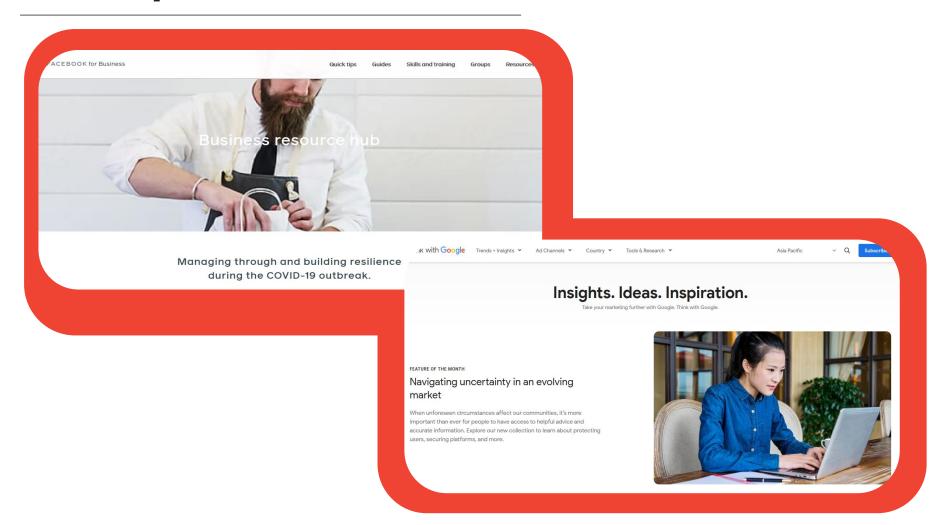
#### Resources



	Facebook Small Business Grants Programme: <a href="https://www.facebook.com/business/boost/grants">https://www.facebook.com/business/boost/grants</a> <a href="https://www.facebook.com/business/boost/resource">https://www.facebook.com/business/boost/resource</a>
Google	A message from our CEO COVID-19: \$800+ million to support small businesses and crisis response <a href="https://blog.google/inside-google/company-announcements/commitment-support-small-businesses-and-crisis-response-covid-19">https://blog.google/inside-google/company-announcements/commitment-support-small-businesses-and-crisis-response-covid-19</a>
Think with Google	Think With Google – strategies & training <a href="https://www.thinkwithgoogle.com/marketing-resources/coronavirus-strategy/">https://www.thinkwithgoogle.com/marketing-resources/coronavirus-strategy/</a> <a href="https://www.thinkwithgoogle.com/intl/en-gb/free-digital-online-courses/">https://www.thinkwithgoogle.com/intl/en-gb/free-digital-online-courses/</a>
MoveAhead media	<ul> <li>Move Ahead &amp; Other Digital Marketing Companies are resources</li> <li>What are WE offering to Businesses</li> </ul>

### **Development Resources**





### **Moving Ahead**









Putting It Into Action - What MAM is doing for ourselves & our clients

### **Upping Our Game**



- Any Customer we acquire now will be a stronger customer & a more loyal customer
- Any client we support during this crisis will always remember and always stay with us



#### **FACEBOOK LEAD ADS**

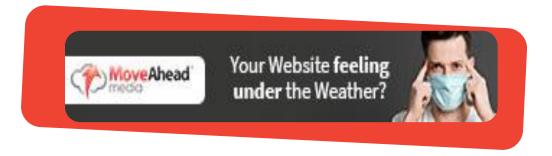


### **Upping Our Game**



**ADS TARGETED TO A SPECIFIC AUDIENCE:** Business Owners; FB Page Admins; Marketing Managers





# GOOGLE DISPLAY NETWORK & GOOGLE SEARCH ADs

Ad · www.moveaheadmedia.co.th/ •

#### Adwords Marketing Agency | Stay Ahead Of Your Competitors

Worried about the effects of the Current Situation on your business and Online Marketing? Looking to reduce budgets on your marketing? Is that a Reactionary or Strategic decision? Brand Awareness. Lead Generation. eCommerce. Web traffics.

SEM Services · Contact Us · Social Media Marketing · SEO Services

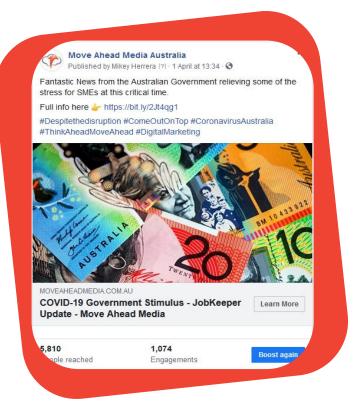
### **Upping Our Game**



#### GIVING USEFUL INFORMATION: Brand Awareness; Creating Audiences; Building for the future



INFORMATIVE BLOGS



### **Supporting Businesses**



#### **DISCOUNTS & DEFERMENTS - FREE AUDITS - FREE ADVICE**





### **SEO Campaigns**



Accelerating	Cruising	Moving Ahead
THB 55,000 monthly	THB 75,000 monthly	THB 110,000 monthly
THB 25,000 monthly	THB 35,000 monthly	THB 55,000 monthly
40 Keywords	60 Keywords	120 Keywords
Page 1 Guarantees within 8 mths.	Page 1 Guarantees within 8 mths.	Page 1 Guarantees within 8 mths.
Onsite Optimisation	Onsite Optimisation	Onsite Optimisation
Outreach Contextual Link Building	Outreach contextual link building	Outreach contextual link building
Ranking & Analytics Review mthly.	Ranking & Analytics Review mthly.	Ranking & Analytics Review mthly.
Dedicated campaign manager	Dedicated campaign manager	Dedicated campaign manager
UX/UI Strategies for conversions	UX/UI Strategies for conversions	UX/UI Strategies for conversions
GMB Listing	GMB Listing	GMB Listing
	1 x Knowledge Tree Blog mthly.	Fortnightly GMB updates
		2 x Knowledge Tree Blog mthly.

These special CV-19 Booster plans are discounted for only 4 months and are VAT exclusive

### **SEM Campaigns** (Google & Facebook)

**Dynamic Remarketing** 



Gettting Started	Accelerating	Cruising - E-Commerce	Moving Ah
THB 13,000 monthly	THB 20,000 monthly	THB 27,000 monthly	THB 40,0
THB 8,000 monthly	THB 12,000 monthly	THB 17,000 monthly	THB 24
15k to 40k Spend Budget	30k to 70k+ Spend Budget	50k to 100k+ Spend Budget	50k to 100
1 Platform	Up to 3 platforms	4 Platforms	All Platfo
Email Support	Phone & Email Support	Phone & Email Support	Phone & E
Monthly Report	Monthly Report	Weekly & Monthly Report	Weekly &
0-10 Ad Groups	Live Dashboard	Live Dashboard	Live Dash
GDN Remarketing	Dedicated Account Manager	Dedicated Campaign Manager	Dedicated
	10-20 Ad Groups	20-30 Ad Groups	Dedicated

Moving Ahead – E-Commerce	
THB 40,000 monthly	
THB 24,000 monthly	
50k to 100k+ Spend Budget	
All Platforms	
Phone & Email Support	
Weekly & Monthly Report	
Live Dashboard	
Dedicated Campaign Manager	
Dedicated Tech Manager	
Unlimited Ad Groups	
Dynamic Remarketing	
Google Shopping Integration	

#### **PLATFORMS**

Google Search	FB Lead Ads
Google Display	FB Ads
Google Shopping	FB Dynamic Ads
YouTube Ads	

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**Google Shopping Integration** 

**Dynamic Remarketing** 

#### **Facebook Competition**







Digital Agency \$120,000 Giveaway!!

ww.moveaheadmedia.com.au/FBCompetition-terms/

### What & Why?



YOUR WEB PRESENCE	<ul><li>Housekeeping – improve your site</li><li>Develop blogs</li></ul>
Your Staff	<ul> <li>Give them online training &amp; reading</li> <li>Improve their skills &amp; knowledge</li> </ul>
CLIENTS	<ul> <li>Deferring Part Payments</li> <li>Maintain the work or support</li> </ul>
NEW CLIENTS	<ul> <li>Discounted or deferred packages</li> <li>FREE information or support e.g. audits</li> </ul>
MARKETING	<ul> <li>Facebook Lead Ads</li> <li>Google Display Network &amp; Google Search</li> <li>Informative Blogs</li> </ul>

#### Find New Customers NOW - Build A PIPELINE for the future

#### #ThinkAheadMoveAhead





## **#ThinkAheadMoveAhead**

www.moveaheadmedia.co.th

